

Matthew Turner

Macro-economist & commodity strategist

London, UK

A versatile macro-economist and commodity strategist with an international reputation for innovative and market-moving data collection and analysis, using an extensive knowledge of many sectors to deliver informative and profitable investment advice to fund and industry clients.

Employment

Anglo American – 2020-

Manager, Market Intelligence, PGMs

Macquarie Bank – 2013-2019

Associate Director, UK & European macro-economist: 2016 - 2019

Strategist, precious metals & global economics: 2013 - 2019

Sell-side research needs to be unique, stimulating and useful. Working in fixed income and equities I provided fund/corporate clients, internal sales and trading, and other bank divisions with macro-economic and metals analysis and forecasts, later adding European economics coverage.

- *Passion for data-driven analysis:* Created multiple state-of-the-art economic models, e.g. GDP, IP, car sales and pioneered many innovative market analytical tools and charting techniques to assess and understand the commodities and the global economy.
- *Effective dissemination and communication:* Top 5 highest read analysts in the bank, publishing 200-300 pieces annually. These ranged from provocative daily investment calls to pithy weekly macro-economic and metals reports and longer in-depth analytical presentations.
- *Active external and internal marketing:* Sold my ideas to a broad client base by daily emails & calls, weekly conference calls and regular roadshows in London & overseas (New York, Canada, South Africa and across Europe). Within the bank pitched trade ideas at the morning meeting and had continuous two-way commentary with the bank's traders & analysts.
- *Trusted industry advisor:* Sought-after advisor within the bank and to its clients on economics and politics, including Brexit preparations, based on a broad understanding of current affairs and economic theory.
- *Global reputation:* In 2017 & 2018 the London gold market's expert analyst for their release of two major datasets on vault holdings and trade volumes. A frequent contributor to print and broadcast media, and an in-demand speaker at conferences.

Mitsubishi Corporation – 2010-2012

Global precious metals strategist

Sitting on the trading desk I provided short- and medium-term analysis of the precious metals' markets for our traders, marketers and clients, with quarterly marketing trips to Japan and Asia. I also supported long-term

Personal Details

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Social Media

LinkedIn

linkedin.com/in/matthew-turner-65622b

Macro & Commodity Blog

www.matthewturner.co.uk/wp

Skills

Extensive computer skills

- Modelling and macros in Excel, Macrobond, Reuters, Bloomberg
- Designing and publishing reports and presentations.
- Touch-typing.
- Basic knowledge of Python and Matlab.

Referees available on request

strategic planning for potential investment projects and was the public face of the metals' division.

- Strong organisational skills and an exceptional ability to communicate clearly to both European and Japanese clients at all levels of understanding.
- Advised multiple industrial clients on their metal requirements, and buying strategies.

VM Group (Virtual Metals Research & Consulting) – 2001-2010

Chief Economist, commodity analyst & IT manager

VM Group was a small start-up commodity research firm. As well as economic analysis, commodity S&D strategy and forecasting, I was also responsible for report design & IT implementation.

- Devised, designed, researched and wrote numerous reports on economics, metals and agricommodities for our main client, a bank, which were crucial in gaining it business and a leading reputation in the commodities' industry. These included daily/weekly briefings, three monthly reports and four quarterly in-depth studies.
- Ran longer-term consulting projects for a diverse range of clients (corporates, govts and institutions), including whether to launch a futures exchange in S.Africa to a guide to the best way to invest in gold.
- Managed and mentored three junior members of staff, working in a small team across a wide range of projects as well as managing website and IT procurement & installation. Strong organisational and teamwork skills, flexibility and self-starter.

World Gold Council – 1999-2001: *Economist.*

- Assisted the Chief Economist with statistical analysis, research and modelling of the gold market.
- Played a key role in organising two successful conferences in Rome & Paris.

The Economist magazine (part-time) 1999-2000: *Statistical researcher.*

Ideaglobal.com – 1998: *Financial Markets Writer/Analyst.*

Central Banking Publications – 1996-1997: *Assistant Editor*

Education

Birkbeck College, Univ. of London – *Postgraduate Dipl. (1/2 Masters) in E-Commerce, Economics and technology (Distinction).*

- Courses on option pricing, auction pricing, economics of branding and competition, marketing strategy, networks, databases, database mining, AI, cryptography.

Magdalen College, Oxford University – *BA Hons in PPE (2i) specialising in economics (4 papers) and politics (4).*

St. Ivo School, St. Ives, Cambs – A-levels: Maths (Statistics), Economics, Politics, Further Maths, S-Level: Statistics (Distinction).